



# Aloha Gram

ASSOCIATION OF INFORMATION TECHNOLOGY PROFESSIONALS

Honolulu Chapter

## President's Message

Miles Tsuruoka, President

Wasn't it awesome to see the large turnout for our June monthly meeting on "Critical Success Factors for e-Business!" It was about double our usual total. Plus, the best part was the number of guests--over half of the people present were guests. Thank you to everyone for making it such a success.

Mike Curtis from Bank of Hawaii served up a wonderful discussion on e-Business and highlighted the important considerations on making it successful. Judging by the lengthy Q&A that followed his presentation, people were very interested in this subject.

Don't miss July's meeting on Voice/Data Convergence. Make use of the special offer to "Bring Your CEO or CIO or CTO to Lunch" for just another \$7 - \$8. Members can bring their bosses for a bundled deal of \$25. Guests and their bosses can attend for \$30.

There are only two more months before our Region 2 Conference in September. It promises to be a spectacular event, starting off with a golf tournament at the Navy-Marine Golf Course.

Please sign up right away for the best discount.

## July Meeting

On July 18, we will host another timely discussion about the Voice and Data Convergence. Mr. Matthew John Darnell, Senior Vice President of Com Tel will talk about how traditional telephone systems and fax machines are being replaced with applications that run on your network, sit as clients on your users' desktops, interface with your organization's data and even support remote access via WEB browsers.

There has been a lot of interest in this subject so be sure to place your reservations early!

## Bring your CEO to Lunch

For the July meeting, a special promotion is being offered. Members who bring their CEO/CIO/CTO to lunch will pay only \$25 for both people - a savings of \$15. Guests who do the same will pay only \$30 for both. To qualify for this special rate, reservations must be placed on or before Friday July 13<sup>th</sup>. The rate will not apply for late reservations and walk-ins.

### Routing Slip

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## Chapter News

### Region 2 Conference

AITP Honolulu chapter is once again hosting the AITP Region 2 Annual Conference. It will be held at the Sheraton Waikiki Hotel on September 14 & 15<sup>th</sup>. Our last one was in 1996 and it was a huge success. Many of our mainland counterparts from the Pacific Northwest will be attending.

This year's region conference committee includes Lincoln Jacobe, Michele Kennedy, and Sam Luke. An event of this size is always in need of volunteers and helpers. If you would like to help out, please contact Lincoln at 841-6788.

Be sure to mark your calendars now!

## Did You Know???

### People On The Move

At Hawaiian Waikiki Beach Hotel, **Herman Au** was named systems administrator. He will be responsible for maintaining various aspects and functions of the hotel's computer system. Au was most recently a systems administrator/computer technician with Convalescent Center of Honolulu. Before that, he was with Royal Data Services, Computer City, and Adtech....

HTH Corp named **Glenn Yokoyama** assistant director of management information systems. He is also responsible for logistical support and implementation of new technologies at HTH hotels....

**Mari Yonesaki** was named senior director of operations for Adtech Division of Spirent Communications. Her responsibilities include post-sales customer support, human resources, information technology, facilities, and administration.

Also, **Sunshine Walker** was named manager of staffing and recruiting. In addition, she will work

with local business and government agencies to promote high tech employment opportunities.

### News From the Computer Whirl

#### CDS AWARDED \$50 MILLION CONTRACT

Honolulu network hardware reseller, Commercial Data Systems (CDS), was awarded a seven-year contract to provide Sun Microsystems Inc network equipment to the US Department of Energy. The equipment is to be installed at Sandia National Laboratories at Kirtland Air Force Base in Albuquerque, New Mexico.

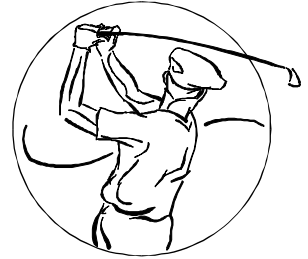
In the past year, CDS opened offices in Albuquerque, Colorado Springs, and San Antonio to go after federal government contracts, which have become more than half of the firm's business. Their project revenue is expected to reach \$40 million this year.

CDS was founded in 1981 and is headquartered in Kukui Plaza. Their list of local clientele includes Cheap Tickets Inc, HGEA, HMSA and HonBlue.

**Got news for Did You Know? Call George Leong at 486-8686.**

## AITP GOLF TOURNAMENT

Date: September 12, 2001  
Place: Navy-Marine Golf Course  
Time: Check-in by 10:45 a.m.  
Cost: \$57 (green fee/cart/prize/food)  
(call Ron for military/DoD prices)



PLEASE MAKE YOUR CHECK PAYABLE TO: AITP

Well, it's the time of the year to take your golf clubs out of storage, and go to the driving range to practice because the annual AITP golf tournament is just around the corner. The Golf Committee has scheduled the 2001 golf tournament at the beautiful and challenging Navy Marine Golf Course. The tournament will be limited to **only 56** entrants (14 foursomes) and is open to AITP members and guests. The deadline to sign up is **September 3, 2001**, so please send your pairings and check immediately to:

Ron Hirata  
3016 Numana Road  
Honolulu, HI 96819  
Phone: 523-6372 (wk)

The format for this tournament will be announced at the golf course. We request that all golfers report to the Registration Chairman, no later than 10:45 a.m., so final paperwork can be turned in to the golf course well before the first groups tee off. Groups will tee off from the 1<sup>st</sup> and 10<sup>th</sup> tees starting at 11:47 a.m. The awards ceremony will immediately follow at the clubhouse. Your registration fee includes food and prize...no host bar.

We welcome **donations of prize(s)**. Please contact:

George Leong,  
EDP Products Company  
Phone: 486-8686

INVITE A PROSPECTIVE AITP MEMBER

## AITP REGION 2 CONFERENCE

Sheraton Waikiki Hotel

September 12 - 15, 2001

September 12	AITP Golf Tournament
September 13, 14	Workshops, Education Sessions, Vendor Exhibits, Job Fair
September 15	AITP Region 2 Meeting

Over 30 Sessions and workshops to include:

Telecom, Software, Hardware, Internet, Computer Training & Education,  
Tele-medicine, Hi-Tech Law & Legal Issues,  
Distance Learning, Video Conferencing and many, many more!

### Schedule of Events

7:45 am	8:15 am	Registration, Continental Breakfast & Exhibits
8:15 am	9:15 am	Welcome & Keynote
9:15 am	9:30 am	Exhibits
9:30 am	10:30 am	Breakout #1 sessions and workshops
10:30 am	10:45 am	Exhibits
10:45 am	11:45 am	Breakout #2 sessions and workshops
11:45 am	12:00 pm	Exhibits
12:00 pm	1:30 pm	Lunch and Luncheon Speaker
1:30 pm	1:45 pm	Exhibits
1:45 pm	2:45 pm	Breakout #3 sessions and workshops
2:45 pm	3:30 pm	Closing & Door Prizes in the Exhibit area

Visit our website at [www.aitphawaii.org](http://www.aitphawaii.org) for more details as they become available.

For additional information, please contact :  
Hi-Tech Events by Pacific News.Net at 841-6788 or  
Media Group of the Pacific at 545-5054

### Rates for AITP Members

Early Registration	\$ 95 per day
Regular Registration	\$100 per day
Late Registration	\$110 per day

## July Meeting

# Voice/Data Convergence It's here, ready or not!

Sponsored By:

*Honolulu Chapter of AITP*

The Association of Information Technology Professionals

### Guest Speaker

Matthew John Darnell

Senior Vice President, ComTel Inc

Wednesday, July 18, 2001

Ala Moana Hotel

11:30 a.m. to 1:30 p.m.

Reservations Required

Reservation Line: 591-3550

or send e-mail to:

miles.tsuruoka@verizon.com

**\*\* Special Deal \*\***

***Bring Your CEO/CIO/CTO to lunch***

***Members with boss \$25***

***Guests with boss \$30***

otherwise, regular rates apply

Discounted rate applies if reservation is placed on or before July 13

Members/students \$17 \$19    Guests \$23 \$25

Cost includes luncheon

If it hasn't already hit your organization, it will. Traditional telephone systems and fax machines are being replaced with applications that run on your network, sit as clients on your users' desktops, interface with your organization's data and even support remote access via WEB browsers. While that may sound a little scary, this new technology is providing new solutions for managing your organization's information and communications resources.

Mr. Darnell has over ten years experience in implementing integrated computer and telephone technology solutions and he will share his resulting perspective and insights. Please join us in a discussion and demonstration of how unified communications can benefit your organization. Learn what you, the IT professional, should know about unified communications technology, implementation and ongoing administration.

## Upcoming Events\*

Jul 11	AITP Bod meeting Data House	Sep 12-15AITP Region 2 Conference Sheraton Waikiki Hotel
Jul 18	AITP Meeting to be announced	Oct 8-12 Gartner Fall Conference/ITxpo2001 Lake Buena Vista, FL <a href="http://www.gartner.com/init">www.gartner.com/init</a>
Aug 1	AITP Bod meeting Data House	Oct 11 Hitechhawaii@2001 Conference Hawaii Convention Center <a href="http://events.goitec.com/action.lasso">http://events.goitec.com/action.lasso</a>
Aug 15	AITP Meeting to be announced	
Sep 12	AITP Golf Tournament Navy-Marine Golf Course	Nov 12-16Comdex Fall 2001 Las Vegas, NV <a href="http://www.key3media.com/comdex/fall2001">www.key3media.com/comdex/fall2001</a>
Sep 13	AITP Meeting Sheraton Waikiki	

To be listed here, please send the name of the event, date, and description to the editor. The deadline is the 25th of each month. They will be published here on a space-available, first come, first serve basis.



## EDP Products Co., Inc.

### Products

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The Aloha Gram is the monthly newsletter of the Honolulu Chapter of AITP. Paid advertising is accepted for a nominal fee and we encourage letters or articles from our membership.

The deadline for article submission is the **25th of each month**. All articles should be submitted electronically either on diskette or sent within an E-mail.

Editor/Articles  
Debbie Stelmach 527-6218  
[dstelmach@co.honolulu.hi.us](mailto:dstelmach@co.honolulu.hi.us)

Did You Know??  
George Leong 486-8686

Chapter Web Site:  
<http://www.aitphawaii.org>

National Web Site:  
<http://www.aitp.org>

Announcement List:  
[HonoAITPannounce-subscribe@yahoogroups.com](mailto:HonoAITPannounce-subscribe@yahoo.com)

## Chapter Officers and Committees

Acting President	Miles Tsuruoka	Verizon Inc	546-2340
Executive Vice President	Vivian Tsuji	Data House	948-9180
Vice President	<vacant>		
Vice President	Celeste Rogers, CDP	RS Information Systems	449-6710
Secretary	Judy Simon	Goodsill, Anderson, Quinn	547-5822
Treasurer	Debbie Stelmach	City & County of Honolulu	527-6218
Past President	Debbie Stelmach	City & County of Honolulu	527-6218
Chapter Liaison	Sam Luke	Data Dimensions Inc	423-6313

Directors	Jason Coats	Cades Shutte Fleming & Wright	521-9367
	Tam Franco	Straub Hospital	522-3329
	Jeanette Ruiz	Select Technical Staffing	839-2200

National Board of Director	Sam Luke	Alternative Business Consultants	423-6313
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### Committee Chair Persons

Audit	<vacant>		
Aloha Gram	Debbie Stelmach	City & County of Honolulu	527-6218
Annual Banquet	Lincoln Jacobs	Pacific News.Net Magazine	545-0564
Attendance	Miles Tsuruoka	Verizon Inc	546-2340
Awards	Tam Franco	Straub Hospital	522-3329
Business Manager	Herb Ota	Ry-Cor Systems	455-8646
By Laws	Paul Schraff	Dwyer Imanaka & Schraff	524-8000
Career Kokua	Glenna Young, CDP	First Hawaiian Bank	844-3111
Directory	Neil Brum	Atlantis Adventures	973-1313
Education	<vacant>		
Hospitality/Social	Kriss Adams	Business Continuity, Inc	800-208 7507
ICCP Certification	Joel Kumabe, CSP	Kamehameha Schools	541-5319
Legislative Network	Paul Schraff	Dwyer, Imanaka, & Schraff	524-8000

Member Data Base	Noreen Kuniyuki	Oceanic Cable	625-8305
Membership	Celeste Rogers, CDP	RS Information Systems	449-6710
Program	Dale Aiello	Anatec/Gartner Group	531-5647
Publicity	Judy Simon	Goodsill, Anderson, Quinn	547-5822
Speaker Bureau	Sam Luke	Data Dimensions Inc	423-6313
Webmaster	Miles Tsuruoka	Verizon Inc	546-2340

### Special Projects

Trade Shows	Diane Shelton	Alternative Business Consultants	522-4990
Nomination	Joel Kumabe, CSP	Kamehameha Schools	541-5319
Golf	Ron Hirata, CDP	Kamehameha Schools	523-6372
Bowling	Guy Inouye	First American Long & Melone	526-6145
2001 Region Conference	Lincoln Jacobs	Pacific News.Net Magazine	545-0564

### Student Chapter

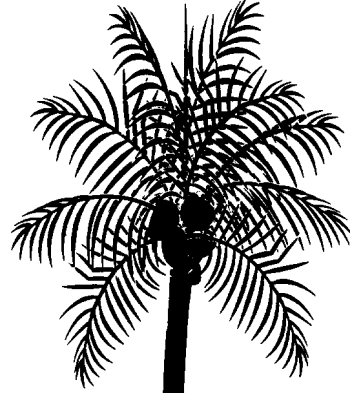
Coordinator	Jason Coats	Cades Shutte Fleming & Wright	521-9367
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Association of Information Technology Professionals  
P.O. Box 1715  
Honolulu, HI 96806

ADDRESS CORRECTION REQUESTED

The Association of Information Technology Professionals

**The Association  
of  
Information Technology  
Professionals**



**Aloha  
Gram**

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