



Aloha Gram

ASSOCIATION OF INFORMATION TECHNOLOGY PROFESSIONALS

Honolulu Chapter

President's Message

Diana Shelton, President

We had a bit of a different meeting for February. The best-laid plans sometimes go awry and our planned speaker was unable to be here. I filled in and provided a presentation about "HIPAA – Patient Rights". Thanks to Dale and Debbie the word got out and we had a full house.

We provided long overdue recognition of our past presidents. Debbie Stelmach president in 2000, has been a long time member, board member and aloha gram editor. Please join me in a big thank you to Debbie as she continues to be an active Chapter member. We also recognized Miles Tsuruoka, our immediate past president for 2001 and 2002, who is also very active in our Chapter. I welcome his helpful insight and support as I go through this year.

Susan Shepherd is the recipient of the 2002 Andy Anderson Award. This award is for recognition of outstanding service and contribution. To say Susan is an active member is a bit of an understatement. She always has a smile and "can-do" attitude. More than once Susan has picked the ball up and run with it. Susan participates on our Board and is also this years HTCA president.

I was very proud and pleased to present significant anniversary certificates to so many members. It really showed the commitment people have made to this

volunteer organization. We have a total of 11 members receiving certificates ranging from 5 to 40 years of dedication. Please join me in a big thank-you and congratulations to them.

And if all this wasn't enough, we also held the formal installation of the 2003 board members. We had postponed the formal installation of the 2003 board members due to scheduling conflicts and such.

March Meeting

Our next meeting will be held on Wednesday, March 19 at the Ala Moana Hotel. We will be featuring Dave Erdman, President & CEO of PacRim Marketing Group Inc. He'll be talking about "*10 Rules for High-tech Professionals who want to do Business with the Japanese*"

Mr. Erdman has been in the marketing, hospitality, and travel industry for more than 20 years. He'll use his experience to provide insight into the following questions:

What are the opportunities for the high-tech industry in Japan? What market-entry strategies will work? What strategies are outdated? How can Hawaii companies take advantage of these market opportunities?

Routing Slip

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Chapter News

Upcoming Meetings

In April, we have tentatively scheduled Ted Liu, Directory of the State's Department of Business, Economic Development, & Tourism.

In May, Ann Kobayashi, Budget Chair for the City & County of Honolulu, will talk about the status of the City and high technology.

Officer Installation

During the February meeting, the 2003 Board of Directors for the Honolulu Chapter will be officially installed into office. They include:

President	Diana Shelton Hawaii Pacific Health
Vice President	Susan Shepherd ComTel
Vice President	Brian Malanaphy Diamond Bakery
Secretary	Judy Simon Goodsill, Anderson, Quinn
Treasurer	Tam Franco
Chapter Liaison	Sam Luke Alternative Bus. Consultants
Past President	Miles Tsuruoka Verizon
Director	Jason Coats Cades, Shutte, Fleming, Wright
Director	Jill Lewellen-Aiona Information Systems Support
Director	Lori Morden Hawaiian Cement

Awards Presentations

The February meeting will also include numerous award presentations for past officers, service awards, and the Walter "Andy" Anderson Award.

Past President Awards

Past presidents' plaques were presented to outgoing president, Miles Tsuruoka and to his predecessor, Debbie Stelmach.

Walter "Andy" Anderson Award

This award is made annually to a member in recognition of outstanding service and contribution to the Association of Information Technology Professionals, Honolulu Chapter.

The award was established in 1965 in memory of Walter "Andy" Anderson. Andy became a member of the Honolulu Chapter in 1959. Although he never aspired to become a Board member, he served on several committees simultaneously and was considered by many, who had the pleasure of working with him, as the hardest worker and greatest booster of AITP (then known as DPMA) in Hawaii.

This year, the award was presented to Susan Shepherd.

AITP Service Awards

Awards for years of service were also presented to the following individuals:

40 years	Sam Luke
25 years	Ron Hirata Greg Norris
15 years	Robert Willingham
10 years	Debbie Stelmach Miles Tsuruoka
5 years	Bret Ellis Celeste Rogers Judith Simon Vivian Tsuji Claire TeGroen

March Education Meeting

**The Book of Tens:
10 rules for high-tech professionals
who want to do
business with the Japanese**

Sponsored By:

Honolulu Chapter of AITP

The Association of Information Technology Professionals

Guest Speaker:

Dave Erdman

President & CEO

PacRim Marketing Group Inc

Wednesday, March 19, 2003

Ala Moana Hotel

11:30 a.m. to 1:30 p.m.

Reservations Required

Reservation Line: 591-3550

or send e-mail to:

miles.tsuruoka@verizon.com

Discounted rate applies if reservation is placed on or before March 14

Members/students \$17/\$19 Guests \$23/\$25

Cost includes luncheon

What are the opportunities for the high-tech industry in Japan? What market-entry strategies will work? What strategies are outdated? How can Hawaii companies take advantage of these market opportunities?

Dave Erdman, President & CEO of PacRim Marketing Group Inc., has been in the marketing, hospitality, and travel industry for more than 20 years. Prior to establishing PacRim Marketing in 1990 he was Senior Consultant for Hill & Knowlton/Communications - Pacific.

Upcoming Events*

Mar 5	BOD Meeting	May 7	BOD meeting
Mar 19	Monthly Meeting	May 21	Monthly Meeting Ann Kobayashi, C&C Honolulu
Mar 25	Microsoft Government Productivity Seminars www.microsoft.com/usa/government	Oct 23-25	AITP National Annual Meeting St Louis, MO http://www.aitpstlouis.org
Apr 2	BOD Meeting		
Apr 16	Monthly Meeting Ted Liu, Director, DBEDT		

**To be listed here, please send the name of the event, date, and description to the editor. The deadline is the 25th of each month. They will be published here on a space-available, first come, first serve basis.



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The Aloha Gram is the monthly newsletter of the Honolulu Chapter of AITP. Paid advertising is accepted for a nominal fee and we encourage letters or articles from our membership.

The deadline for article submission is the **25th of each month**. All articles should be submitted electronically either on diskette or sent within an E-mail.

Editor/Articles
Debbie Stelmach 527-6218
dstelmach@co.honolulu.hi.us

Did You Know??
George Leong 486-8686

Chapter Web Site:
<http://www.aitphawaii.org>

National Web Site:
<http://www.aitp.org>

Announcement List:
HonoAITPannounce-subscribe@yahoo.com

Chapter Officers and Committees

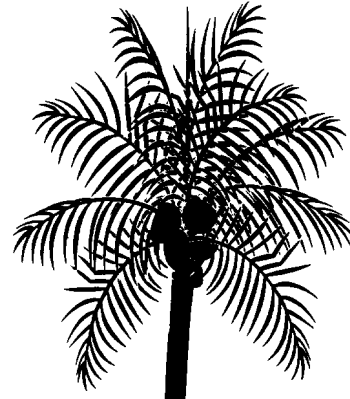
President	Diana Shelton	Hawaii Pacific Health	522-4427
Executive Vice President	<vacant>		
Vice President	Susan Shepherd	Comtel	529-1001
Vice President	Brian Malanphy	Diamond Bakery	847-3551
Secretary	Judy Simon	Goodsill, Anderson, Quinn	547-5822
Treasurer	Tam Franco		230-8084
Past President	Miles Tsuruoka	Verizon Inc	546-2340
Chapter Liaison	Sam Luke	Alternative Business Consultants	423-6313
Directors	Jason Coats	Cades Shutte Fleming & Wright	521-9367
	Jill Lewellen-Aiona	Information Systems Support Inc	433-3646
	Lori Morden	Hawaiian Cement	532-3451
National Board of Director	Sam Luke	Alternative Business Consultants	423-6313
Committee Chair Persons			
Audit	Tam Franco		230-8084
Aloha Gram	Debbie Stelmach	City & County of Honolulu	527-6218
Annual Banquet	<vacant>		
Attendance	Miles Tsuruoka	Verizon Inc	546-2340
Awards	Susan Shepherd	Comtel	529-1001
Business Manager	Judy Simon	Goodsill, Anderson, Quinn	547-5822
By Laws	Paul Schraff	Dwyer Imanaka & Schraff	524-8000
Career Kokua	Jason Coats	Cades Shutte Fleming & Wright	521-9367
Directory	Judy Simon	Goodsill, Anderson, Quinn	547-5822
Education	Jason Coats	Cades Shutte Fleming & Wright	521-9367
Hospitality/Social	<vacant>		
ICCP Certification	Joel Kumabe, CSP	Kamehameha Schools	541-5319
Legislative Network	Paul Schraff	Dwyer, Imanaka, & Schraff	524-8000
Membership	Celeste Rogers, CDP	RS Information Systems	449-6710
Nominations	Lee Lewellen		
Program	Dale Aiello	Anatec/Gartner Group	531-5647
Publicity	Judy Simon	Goodsill, Anderson, Quinn	547-5822
Speaker Bureau	Glenna Young, CDP	First Hawaiian Bank	844-3111
Webmaster	Miles Tsuruoka	Verizon Inc	546-2340
Special Projects			
Trade Shows	Les Miyamoto	Time Warner Telecom	411-8506
Golf	Ron Hirata, CDP	Kamehameha Schools	523-6372
Student Chapter			
Coordinator	Jason Coats	Cades Shutte Fleming & Wright	521-9367

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ADDRESS CORRECTION REQUESTED

The Association of Information Technology Professionals

**The Association
of
Information Technology
Professionals**



**Aloha
Gram**

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